



We Are Recruiting

Job Title: Sales and Support Advisor

Location: Huddersfield, West Yorkshire

Hours: 08:30 – 17:00

Contract Type: Permanent

Salary: £18,000 - £19,000

Benefits: We operate a bonus scheme which is paid to all employees, and is dependent upon hitting record breaking sales months. We recognise that everyone in the business can impact upon this and when we do well, we share the benefit amongst each person equally.

We are a social company and tend to organise events to suit all tastes. You will work with nice people who will help you when required, and will expect the same in return. We will provide you with a multitude of opportunities to learn (both formally and informally) and we will support you in developing your own career with us.

We are recruiting for a Sales and Support Advisor.

To fill the role with the right person, we are looking for someone who will enjoy and excel working within an established international sales team which sells products into hotels and distributors around the world. This is a really great opportunity for someone who wishes to develop their career in business to business sales and account management.

The team is currently focussing on an ambitious growth plan, requiring pro-active contact with potential new hotel chains and management companies. This role will initially support sales development for new and existing hotel chains and management companies the UK and therefore you will work closely with our Commercial Manager to create and execute a sales focussed business plan. You will also be responsible for day to day sales administration, providing technical advice and information to customers and working with colleagues across different departments to resolve problems. The role allows a growth opportunity into a fully autonomous sales and account management role.

As well as looking for someone who will really enjoy the role, we are looking for someone who is flexible in their approach to work and to learning. We need someone who thrives whilst working in a team environment and who is honest, open and authentic when speaking to our customers. The ideal candidate will be customer focused and organised in their daily role and able to understand and manage complexity in terms of pricing, customs and shipping arrangements. In exchange we will provide any training, guidance, knowledge and support required.

Who We Are:

We are an international manufacturing company, producing lifestyle products for the home and hospitality industries. We manufacture under three brands; Adam, Aurora and Corby.

Our production sites are based in Huddersfield, UK and Guangdong Province, China and we distribute our products globally.

This role will be focussed upon our Corby brand and will therefore contribute to the sales of Corby products, including the eponymous Trouser Press, into hotels across the world.

The full Job Spec available is [here](#)